# **Agenda/Minutes**

CBA Board Meeting April 28 2016

# Spring Conference

# **Board members**

- 1. Herb Upham \*
- 2. John McLellan \*
- 3. Dave Carroll \*
- 4.Shawn Lovell
- 5. Tom Owens \*
- 6. Anton Standteiner
- 7. Francis Leidinger \*
- 8.Mike Mumford \*
- 9. Jack da Silva \*
- 10. Mark Kochan \*
- 11. Paul Boulay \*
- 12. Andrew Pellissier

# \*Indicates present

#### **Guests:**

# Board members not attending:

Shawn Lovell Anton Standteiner Andrew Pellissier

# **AGENDA**

- 1. Attendance Herb Upham
  - a. Roll: Board Members (9) Guests (2)
- 2. Approval of Agenda Herb Upham

Approved ...

- 3. Approval of Minutes Herb Upham
  - a. Approved by e-mail January 13, 2016 and posted on calsmith.org web site
- 4. Treasurer's Report Tom Owens

Treasurer's Report 3-31-2016

- 1. To summarize the cash flow for the end of the fiscal year we received \$150,283.53 in income from dues and event income and had \$194135.54 in total expenses. We showed a loss for the year of <\$43,852.01>. Our last quarter was good, our new membership program has enticed many of our members to sign up early. I will defer to Herb to verify the actual numbers but I have 660± as active. Fourth Quarter Income was \$42,682.22 and expenses were 26,447.27.
- 2. I have increased this fiscal year 2015-2016 budget based on numbers. The big question for me in putting this together is the conference. I'm eager to see the turnout and final costs. The budget shows a small profit.
- 3. The Forge Building Class was funded with \$8000, initially. Income of \$5335 was returned. Our costs for 11 forges was 2665 or \$242.27 apiece.
- 4. The Managed investment account is back up to \$49,646.06 as of the end of the fiscal year. I hope the market is better this year.
- 5. I don't want to sound alarmist again but we have not had the revenues we have seen in the past from conferences. We just need to watch out flows. Last year's conference, albeit fun, was very expensive.

Thomas J. Owens

Treasurer

PS. Please note on the yearly Profit and Loss Statement. In the second item of the income column there is an amount of Uncategorized Income of \$2003.50. This is not an income but a correction. Last year when I sent out the Grant checks I didn't notice that Beth Holmberg did not cash that first check and I accidently marked it cleared. When she called me later in the year I deleted that original check and issued a new check. Apparently Quickbooks didn't like the way I did that and changed the reconciliations for the last 6 months. I have it corrected but it now shows that there was an adjustment which I will correct at the next reconciliation. The \$3.50 was a correction for an undownloaded service fee. I have this all documented.

# **Committee Reports:**

- Spring Conference 2016 Joe Koches
   Tom needs to work with Joe to resolve financial issues
   Req ~ 270
- 2. Spring Conference 2017

ACTION: needs budget Tom to work with Dave Carrol to refine budget to be <u>e-mailed prior</u> to April meeting ... Started

Dave reported on progress at Vista ... planning theme of joinery including forge welding ... Daniel Miller may be asked to be an instructor, also Bret Moten.

Needs to focus on advertising

3. Spring Conference 2018 – Dennis Dusek

Fair grounds under contract, demonstrators are verbal contract now \$250 for fire marshal... fairgrounds have approved food trucks, working on committee structure

- 4. Membership Currently CBA has 722 members and 356 that have not renewed yet
- Magazine Editor Mike Mumford Editor Inputs for CBA Apr 2016 board meeting 18 Apr 2016
  - 1. <u>General:</u> Things are moving along pretty much on a normal pace. I have the July-Aug 2016 roughed out. I want to propose a policy change regarding Bulletin Board ads.

<u>Status</u>: I have all the grant articles in hand from 2015 grants. We have a decent backlog now of articles ready for future editions, although I would like to get more on certain subjects such as bladesmithing and related sharp-pointy-things.

The Instructor Certificate demo articles trickle in. It's mainly a matter of keeping in contact with the Education folks so that I know about these demos, and get the info to create an article based on them.

I'm hoping to get a good set of short articles (1-pagers) based on thoughts from the Old Guys demonstrators at Spring Conference.

The major update to the website is the Find A Blacksmith page. It should be live soon, perhaps by the date of this meeting.

3. **Operations**: As always, I'm searching for more home-grown articles. (Every newsletter editor has this problem). Kindly help push people to create articles for us.

PLEASE: as always, do not assume that I hear about an event, class, or happening. I would much rather be told about something by many people than not know about it.

There have been a few issues that have come up lately about deadlines. I am determined to keep our schedule, and not force any of our paid staff to work on a "surge" basis. I would appreciate it if you would respond by deadline. If not received, I usually will not chase you - we'll go to print without you.

- 4. **Statistics**: The Mar-Apr edition printed 1047 copies. We averaged 895 print copies over the 2015-2016 FY.
- 5. Article reprints: We have had 4 articles reprinted thus far in 2016 in other newsletters.

# 6. Bulletin Board - Proposed Policy Change

As you know, we offer Bulletin Board ads free to all. The BB has become mostly a place for commercial offerors to place ads. I propose that we change this policy to: free for CBA members, \$25/insertion for non-members.

7. <u>Editor exchange:</u> Slowly we are converting the Editor's Exchanges over to pdf exchange. This makes it nearly free to exchange info. If you are interested in seeing other organization's newsletters, let me know.

### 8. Magazine Content

#### 8a. Instructor articles

Need to stay on top of this.

### 8b. My challenge to the board continues: help me find articles!

This doesn't mean you have to write: help me find writers/articles Please respond with a tip for "I thought everybody already knew this."

Do you know of a special demo, event, etc: let me know so that we can make arrangements to cover

Respectfully Submitted, Mike Mumford Editor, California Blacksmith Magazine

# 6. Web Site Update:

New find a blacksmith is ready ... go live next week or so Jack suggested having a search feature on our web site could be good ...

# 7. Library – Alan Drew

Leftover books from Norm Larson estate gift available for IIH etc and Coat rack made by Darryl Nelson for auction

8. Grants - Dennis Dusek & Kirk McNeil

Dan asked to re-consider two left over grants from last year.

Last year requests are being "held over" until April Board meeting ....

New process:

2 grant cycles per year

4 scholarship cycles per year

Victoria Patti requests \$975, Celest request \$2000 ... Dennis proposes using them at Placerville SC **Approved ...** 

#### 9. Education – Mark Kochan

Discussed Instructor hand book ... board liked Gas forge workshop proposed ... to meet the needs of urban smiths Coal/coke forges acknowledged as very good accomplishment Suggestion is to increase gas forge training to meet the needs of urban smiths

# 10. Election Committee – John McLellan Paul Boulay

Results:

Eric Chang 35 E Jack da Silva 56 R Chad Gagnon 31 A

John Johnson 20

#### Mark Kochan 68 R

Russell Lo Bue 17

Joe Matthews 13

Randy Tuell 15

E = elected

R = Reelected

A = Alternate

11. Safety Committee - Georg O'Gorman, Jack da Silva No formal report

 Policies and Procedures - John McLellan No new

# **Old Business:**

- 1. CBA grant process, (call for applications, procedures, **IRS guidelines for applicant qualifications**)
  - a. Grant guidelines need to be updated for clarity including submission schedule
  - b. Announce winners in magazine and web site
  - c. Need to be compliant to IRS regulations
  - d. Dennis and Kirk are the committee ... along with Tom Owens
  - e. Action: Jack da Silva will send out suggestions for all to read

Move to strike item 10 in proposal ... motion failed on vote 5 no 3 yes

Motion to approve new guidelines ... motion 8 yes 1 no motion passed

Motion to make this document and supporting documents available in magazine and be shared with members in the July and September issues of California Blacksmith ... motion Passed

2. Agenda item - I've sent a proposal to Tom (don't recall but think it also went to all officers) to change our policy on Bulletin Board items.

Because the BB has been mostly overtaken by non-CBA commercial listings, I propose that we institute a new policy: BB listings are free to CBA members, and have a monthly insertion charge for non-members.

I don't know what to ask for non-member fee, but \$25/month/insertion is a starting point.

Mike M. A

# **Motion approved**

# **New Business:**

- 1 Conflict of Interest Policy Paul Boulay ... Draft Approved
- 2 Approval of 2016-2017 Budget Tom Owens **Approved**
- 3 New Board officers **voted in ...** 
  - a. Pres John McLellan
  - b. V Pres Paul Boulay
  - c. Sec Herb Upham
  - d. Treas Tom Owens

### **Correspondence:**

None ...

**Comments and questions:** 

None ...

Adjourned: 7:53

# **Conflict of Interest Policy**

A basic starting point article and set of pointers on Conflict of Interest policy.

https://www.councilofnonprofits.org/tools-resources/conflict-of-interest

There are some sample Conflict of interest document documents there more appropriate for organizations with executive directors, staffs and 10's of millions on up in annual budgets.

That article references this one for a more nuanced view:

Nonprofit Conflict of Interest: A 3-Dimensional View <a href="http://www.blueavocado.org/content/nonprofit-conflict-interest-3-dimensional-view">http://www.blueavocado.org/content/nonprofit-conflict-interest-3-dimensional-view</a>

A good article that explores the ways that conflict of interest can arise.

The basics are that everyone with a personal or other interest (usually financial but not necessarily so) has a duty to disclose those interests. This disclosure must occur whenever the organization proposes any transaction where the organizations interest and the individuals' interest are in any sort of potential conflict. The Board decides whether the individual must recuse him/her self. The document should be signed yearly by everyone on the board, officers and members of significant committees. I would expect that to include the education chairs, grants committee and the conference chairs.

From that article a basic sample policy with a few modifications to suit our situation:

**Informal policy**: this informal approach speaks to the spirit more than the documentation of the issue, and may be more appropriate for community nonprofits, especially since conflict-of-interest policies are seldom, if ever, brought to court.

# Draft of

# **Conflict of Interest Policy for the California Blacksmith Association**

The standard of behavior at the California Blacksmith Association is that all officers, board members and members of any committee with board of directors delegated powers scrupulously avoid conflicts of interest between the interests of the California Blacksmith Association on one hand, and personal, professional, and business interests on the other. This includes avoiding potential and actual conflicts of interest, as well as perceptions of conflicts of interest.

I understand that the purposes of this policy are to protect the integrity of the California Blacksmith Association's decision-making process, to enable our members and the general public to have confidence in our integrity, and to protect the integrity and reputations of all officers, board members and members of any committee with board of directors delegated powers. Upon or before election, hiring, or appointment, I will make a full, written disclosure of interests, relationships, and holdings that could potentially result in a conflict of interest. This written disclosure will be kept on file and I will update it as appropriate.

In the course of meetings or activities, I will disclose any interests in a transaction or decision where I (including my business or other nonprofit affiliations), my family, and/or my significant other, employer, or close associates will receive a benefit or gain. After disclosure, I understand that I will be asked to leave the room for the discussion and will not be permitted to vote on the question.

I understand that this policy is meant to supplement good judgment, and I will respect its spirit as well as its

wording.		
Signed:		
Date:		

As we have no staff, that can be omitted.

"Volunteers" is unnecessarily broad but I propose using "member of any committee with board of directors delegated powers" (out of the IRS document) instead.

Pointer to the IRS document. Seems to be cluttered with legalese and definitions that cloud the meaning.

https://www.irs.gov/instructions/i1023/ar03.html

Another sample policy. More words than the simple text above but not all that different in essence.

 $\underline{http://www.independentsector.org/uploads/About\_IS/ISConflict\_Interest.pdf}$ 

Yet another sample version. This one spells out sanctions for failure to follow the policy.

 $\underline{https://www.compasspoint.org/sites/default/files/documents/conflictspolicy.pdf}$ 

#### **Balance Sheet**

	Apr 16, 16
ASSETS	
Current Assets	
Checking/Savings	
1170 · Edward Jones Asset Acct.	49,646.06
1000 · Checking	
New Merchant Acct.	8,201.68
1005 · Main Checking 2865	46,977.86
1035 · Library Acct 8622	57.62
1050 · Sect. Acct 6404	2,652.50
1000 · Checking - Other	1,464.45
Total 1000 · Checking	59,354.11
1100 · Savings	
1106 · Toomey Memorial	7,013.88
1115 · Bedayn Thomson	4,645.63
1105 · Savings 0334	7,651.21
Total 1100 · Savings	19,310.72
Total Checking/Savings	128,310.89
Total Current Assets	128,310.89
TOTAL ASSETS	128,310.89
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
20000 · Accounts Payable	-20.80

Total Accounts Payable	-20.80
Total Current Liabilities	-20.80
Total Liabilities	-20.80
Equity	
3000 · Opening Bal Equity	8,487.23
3100 · Funds	
3120 · Grant Fund	41,736.80
3160 · Memorial, Toomey	6,500.00
3180 · Bedayn Thomson Grant Fund	500.00
3200 · Operating Budget	71,250.00
Total 3100 · Funds	119,986.80
	-
3300 · Allocated Funds	112,986.80
3900 · Funds Balance	93,902.38
Net Income	18,942.08
Total Equity	128,331.69
TOTAL LIABILITIES & EQUITY	128,310.89

Budget vs Actual

		April 5 Mar 16	Dudant	¢ O	0/ 25
		Apr '15 - Mar 16	Budget	\$ Over Budget	% of Budget
Ordin	nary Income/Expense				
	Income				
	4298 · Unrealized Gain	-353.94	0.00	-353.94	100.0%
	49900 · Uncategorized Income	2,003.50			
	4000 · Dues	41,222.37	68,242.61	-27,020.24	60.41%
	4100 · Conf income				
	4101 · Registration	56,298.78	49,000.00	7,298.78	114.9%
	4103 · Iron in hat	2,439.00	2,000.00	439.00	121.95%
	4104 · Auction	14,294.76	7,000.00	7,294.76	204.21%
	4105 · Refund	-1,072.00	-1,415.00	343.00	75.76%

4106 · Merchandise Sales	5,899.36	2,500.00	3,399.36	235.97%
4107 · Advertising	0.00	500.00	-500.00	0.0%
4110 · Misc conf revenue	409.00	350.00	59.00	116.86%
4100 · Conf income - Other	422.00	0.00	422.00	100.0%
Total 4100 · Conf income	78,690.90	59,935.00	18,755.90	131.29%
4200 · Event income				
4201 · Evt registration	24,096.27	17,925.37	6,170.90	134.43%
4202 · Evt sales	0.00	889.01	-889.01	0.0%
4204 · Evt Iron in hat	879.00	1,168.00	-289.00	75.26%
4205 · Misc evt revenue	0.00	1,390.00	-1,390.00	0.0%
4207 · Evt Auction	4,365.00	7,412.50	-3,047.50	58.89%
Total 4200 · Event income	29,340.27	28,784.88	555.39	101.93%
4299 · Bank interest	24.33	62.76	-38.43	38.77%
4300 · Miscellaneous income				
4301 · Contributions/gifts	0.00	3,000.00	-3,000.00	0.0%
4305 · Merch/Memorbilia Sales	0.00	725.00	-725.00	0.0%
Total 4300 · Miscellaneous income	0.00	3,725.00	-3,725.00	0.0%
Total Income	150,927.43	160,750.25	-9,822.82	93.89%
Cost of Goods Sold				
50000 · Cost of Goods Sold	0.00	4,300.00	-4,300.00	0.0%
Total COGS	0.00	4,300.00	-4,300.00	0.0%
Gross Profit	150,927.43	156,450.25	-5,522.82	96.47%
Expense				
5650 · Promotions	5,236.82	700.00	4,536.82	748.12%
66900 · Reconciliation Discrepancies	2,100.50	0.00	2,100.50	100.0%
6200 · Special Projects	4,175.34	0.00	4,175.34	100.0%
5000 · Magazine	,		,	
5001 · Magazine office	15,700.00	15,728.00	-28.00	99.82%
5003 · Magazine postage	729.63	1,266.70	-537.07	57.6%

	5004 · Printing	17,144.63	11,006.60	6,138.03	155.77%
	5005 · Magazine Editor	3,600.00	5,286.62	-1,686.62	68.1%
	Total 5000 · Magazine	37,174.26	33,287.92	3,886.34	111.68%
	5050 · Web Expenses	6,765.66	3,572.50	3,193.16	189.38%
	5100 · Conf expense				
	5101 · Site/setup	17,846.67	10,522.30	7,324.37	169.61%
	5102 · Demos	18,810.00	18,000.00	810.00	104.5%
	5103 · Lodging	14,689.59	3,500.00	11,189.59	419.7%
	5104 · Sales exp	4,344.34	0.00	4,344.34	100.0%
	5105 · Credit card	0.00	0.00	0.00	0.0%
	5106 · Food exp	8,996.92	10,000.00	-1,003.08	89.97%
	5107 · Supplies	6,674.56	4,300.00	2,374.56	155.22%
	5108 · Misc conf exp	8,822.71	3,200.00	5,622.71	275.71%
	5100 · Conf expense - Other	705.89	682.91	22.98	103.37%
	Total 5100 · Conf expense	80,890.68	50,205.21	30,685.47	161.12%
	5200 · Event expense				
	5201 · Evt site/setup	3,923.66	4,800.75	-877.09	81.73%
	5202 · Evt demos	7,104.01	2,175.00	4,929.01	326.62%
	5203 · Evt lodging	1,236.12	300.00	936.12	412.04%
	5204 · Evt sales exp	200.00	200.00	0.00	100.0%
	5206 · Evt food	9,590.99	9,173.87	417.12	104.55%
	5207 · Evt supplies	1,715.66	1,256.94	458.72	136.5%
	Total 5200 · Event expense	23,770.44	17,906.56	5,863.88	132.75%
	5300 · Ed/Training				
	5306 · Ed. Event Demonstrator	2,515.00	0.00	2,515.00	100.0%
	5305 · Misc. Ed. Expense	2,000.00	0.00	2,000.00	100.0%
	5303 · Instructor training	175.00	6,000.00	-5,825.00	2.92%
$\dashv$	5300 · Ed/Training - Other	900.00			

	Total 5300 · Ed/Training	5,590.00	6,000.00	-410.00	93.17%
	5400 · Scholarships and Grants				
	5405 · Grants	7,000.00	8,000.00	-1,000.00	87.5%
	5410 · Other schools	0.00	2,400.00	-2,400.00	0.0%
	Total 5400 · Scholarships and Grants	7,000.00	10,400.00	-3,400.00	67.31%
	5500 · Library	0.00	500.00	-500.00	0.0%
	5800 · Safety, Ed/Training	328.07	1,000.00	-671.93	32.81%
	6000 · Admin				
	6070 · Processing Fees	0.00	1,032.25	-1,032.25	0.0%
	6015 · Secretary's Expense	476.94	480.00	-3.06	99.36%
	6010 · Bookkeeping Expense	399.90	400.00	-0.10	99.98%
	6011 · Tax Preparation	574.00	520.00	54.00	110.39%
	6012 · Board meetings/travel	1,992.74	3,200.00	-1,207.26	62.27%
	6014 · Office expense	190.29	152.45	37.84	124.82%
	6016 · Postage	352.97	211.08	141.89	167.22%
	6018 · Officer Stipend	9,000.00	7,200.00	1,800.00	125.0%
	6020 · Taxes & fees	60.00	10.00	50.00	600.0%
	6030 · Bank charges	532.81	480.00	52.81	111.0%
	6040 · CC Discount Fees	1,151.64	0.00	1,151.64	100.0%
	6050 · Lease, CC Machine	950.48	580.00	370.48	163.88%
	6060 · Membership	2,720.00	1,120.00	1,600.00	242.86%
	6065 · Contributions/Donations	0.00	500.00	-500.00	0.0%
	Total 6000 · Admin	18,401.77	15,885.78	2,515.99	115.84%
	6100 · Ins	2,702.00	3,361.00	-659.00	80.39%
	Total Expense	194,135.54	142,818.97	51,316.57	135.93%
Net C	 Ordinary Income	-43,208.11	13,631.28	-56,839.39	-316.98%
Net Inco	me	-43,208.11	13,631.28	-56,839.39	-316.98%

Income Summary

	Apr '15 - Mar
	16
Ordinary Income/Expense	
Income	
4298 · Unrealized Gain	-997.84
49900 · Uncategorized Income	2,003.50
4000 · Dues	41,222.37
4100 · Conf income	
4101 Registration	56,298.78
4103 · Iron in hat	2,439.00
4104 · Auction	14,294.76
4105 · Refund	-1,072.00
4106 · Merchandise Sales	5,899.36
4110 · Misc conf revenue	409.00
4100 · Conf income - Other	422.00
Total 4100 · Conf income	78,690.90
4200 · Event income	
4201 · Evt registration	24,096.27
4204 · Evt Iron in hat	879.00
4207 · Evt Auction	4,365.00
Total 4200 · Event income	29,340.27
4299 · Bank interest	24.33
Total Income	150,283.53
Gross Profit	150,283.53
Expense	•
5650 · Promotions	5,236.82
66900 · Reconciliation Discrepancies	2,100.50
6200 · Special Projects	4,175.34
5000 · Magazine	•
5001 · Magazine office	15,700.00
5003 · Magazine postage	729.63
5004 · Printing	17,144.63
5005 · Magazine Editor	3,600.00
Total 5000 · Magazine	37,174.26
5050 · Web Expenses	6,765.66
5100 · Conf expense	,
5101 · Site/setup	17,846.67
5102 · Demos	18,810.00
5103 · Lodging	14,689.59
5104 · Sales exp	4,344.34

5107 · Supplies         6,674.56           5108 · Misc conf exp         8,822.71           5100 · Conf expense         705.89           Total 5100 · Conf expense         80,890.68           5200 · Event expense         80,890.68           5200 · Event expense         3,923.66           5201 · Evt site/setup         3,923.66           5202 · Evt demos         7,104.01           5203 · Evt lodging         1,236.12           5204 · Evt sales exp         200.00           5206 · Evt food         9,590.99           5207 · Evt supplies         1,715.66           Total 5200 · Event expense         23,770.44           5300 · Ed/Training         2,515.00           5305 · Misc. Ed. Expense         2,000.00           5305 · Misc. Ed. Expense         2,000.00           5300 · Ed/Training         5,590.00           5301 · Ed/Training         5,590.00           5302 · Ed/Training         5,590.00           5303 · Instructor training         5,590.00           5304 · Ed/Training         5,590.00           5405 · Grants         7,000.00           Total 5400 · Scholarships and Grants         7,000.00           5800 · Safety, Ed/Training         328.07           6010 · Bookkeeping Ex	5106 · Food exp	8,996.92
5100 · Conf expense         705.89           Total 5100 · Conf expense         80,890.68           5200 · Event expense         3,923.66           5201 · Evt site/setup         3,923.66           5202 · Evt demos         7,104.01           5203 · Evt lodging         1,236.12           5204 · Evt sales exp         200.00           5206 · Evt food         9,590.99           5207 · Evt supplies         1,715.66           Total 5200 · Event expense         23,770.44           5300 · Ed/Training         3300 · Ed/Training           5305 · Misc. Ed. Expense         2,000.00           5303 · Instructor training         175.00           5300 · Ed/Training - Other         900.00           Total 5300 · Ed/Training - Other         900.00           Total 5400 · Scholarships and Grants         7,000.00           Total 5400 · Scholarships and Grants         7,000.00           Total 5400 · Scholarships and Grants         7,000.00           5800 · Safety, Ed/Training         328.07           6000 · Admin         6015 · Secretary's Expense         476.94           6010 · Bookkeeping Expense         399.90           6011 · Tax Preparation         574.00           6012 · Board meetings/travel         1,92.74		6,674.56
Total 5100 · Conf expense         80,890.68           5200 · Event expense         3,923.66           5201 · Evt site/setup         3,923.66           5202 · Evt demos         7,104.01           5203 · Evt lodging         1,236.12           5204 · Evt sales exp         200.00           5206 · Evt food         9,590.99           5207 · Evt supplies         1,715.66           Total 5200 · Event expense         23,770.44           5300 · Ed/Training         5306 · Ed. Event Demonstrator         2,515.00           5305 · Misc. Ed. Expense         2,000.00           5303 · Instructor training         175.00           5300 · Ed/Training - Other         900.00           Total 5300 · Ed/Training - Other         900.00           Total 5300 · Ed/Training - Stypense         7,000.00           5405 · Grants         7,000.00           Total 5400 · Scholarships and Grants         7,000.00           5800 · Safety, Ed/Training - Stypense         399.90           6015 · Secretary's Expense         476.94           6010 · Bookkeeping Expense         399.90           6011 · Tax Preparation - 574.00         574.00           6012 · Board meetings/travel         1,992.74           6014 · Office expense - 190.29         6016 · Postage - 3	5108 · Misc conf exp	8,822.71
5200 · Event expense       3,923.66         5201 · Evt site/setup       3,923.66         5202 · Evt demos       7,104.01         5203 · Evt lodging       1,236.12         5204 · Evt sales exp       200.00         5206 · Evt food       9,590.99         5207 · Evt supplies       1,715.66         Total 5200 · Event expense       23,770.44         5300 · Ed/Training       5306 · Ed. Event Demonstrator       2,515.00         5305 · Misc. Ed. Expense       2,000.00         5305 · Misc. Ed. Expense       2,000.00         5300 · Ed/Training - Other       900.00         Total 5300 · Ed/Training - Other       900.00         Total 5400 · Scholarships and Grants       7,000.00         5800 · Safety, Ed/Training       328.07         6000 · Admin       6015 · Secretary's Expense       476.94         6010 · Bookkeeping Expense       399.90         6011 · Tax Preparation       574.00         6012 · Board meetings/travel       1,992.74         6014 · Office expense       190.29         6016 · Postage       352.97         6018 · Officer Stipend       9,000.00         6020 · Taxes & fees       60.00         6030 · Bank charges       532.81         6040 · CC	5100 · Conf expense - Other	705.89
5200 · Event expense       3,923.66         5201 · Evt site/setup       3,923.66         5202 · Evt demos       7,104.01         5203 · Evt lodging       1,236.12         5204 · Evt sales exp       200.00         5206 · Evt food       9,590.99         5207 · Evt supplies       1,715.66         Total 5200 · Event expense       23,770.44         5300 · Ed/Training       5306 · Ed. Event Demonstrator       2,515.00         5305 · Misc. Ed. Expense       2,000.00         5305 · Misc. Ed. Expense       2,000.00         5300 · Ed/Training - Other       900.00         Total 5300 · Ed/Training - Other       900.00         Total 5400 · Scholarships and Grants       7,000.00         5800 · Safety, Ed/Training       328.07         6000 · Admin       6015 · Secretary's Expense       476.94         6010 · Bookkeeping Expense       399.90         6011 · Tax Preparation       574.00         6012 · Board meetings/travel       1,992.74         6014 · Office expense       190.29         6016 · Postage       352.97         6018 · Officer Stipend       9,000.00         6020 · Taxes & fees       60.00         6030 · Bank charges       532.81         6040 · CC	Total 5100 · Conf expense	80,890.68
5201 · Evt site/setup       3,923.66         5202 · Evt demos       7,104.01         5203 · Evt lodging       1,236.12         5204 · Evt sales exp       200.00         5206 · Evt food       9,590.99         5207 · Evt supplies       1,715.66         Total 5200 · Event expense       23,770.44         5300 · Ed/Training       2,515.00         5305 · Misc. Ed. Expense       2,000.00         5305 · Misc. Ed. Expense       2,000.00         5300 · Ed/Training       175.00         5300 · Ed/Training - Other       900.00         Total 5300 · Ed/Training       5,590.00         5400 · Scholarships and Grants       7,000.00         Total 5400 · Scholarships and Grants       7,000.00         Total 5400 · Scholarships and Grants       7,000.00         5800 · Safety, Ed/Training       328.07         6000 · Admin       6015 · Secretary's Expense       476.94         6010 · Bookkeeping Expense       399.90         6011 · Tax Preparation       574.00         6012 · Board meetings/travel       1,992.74         6014 · Office expense       190.29         6016 · Postage       352.97         6018 · Officer Stipend       9,000.00         6020 · Taxes & fees       <	•	,
5203 · Evt lodging       1,236.12         5204 · Evt sales exp       200.00         5206 · Evt food       9,590.99         5207 · Evt supplies       1,715.66         Total 5200 · Event expense       23,770.44         5300 · Ed/Training       2,515.00         5305 · Misc. Ed. Expense       2,000.00         5303 · Instructor training       175.00         5300 · Ed/Training - Other       900.00         Total 5300 · Ed/Training       5,590.00         5400 · Scholarships and Grants       7,000.00         Total 5400 · Scholarships and Grants       7,000.00         Total 5400 · Scholarships and Grants       7,000.00         5800 · Safety, Ed/Training       328.07         6000 · Admin       6015 · Secretary's Expense       476.94         6010 · Bookkeeping Expense       399.90         6011 · Tax Preparation       574.00         6012 · Board meetings/travel       1,992.74         6014 · Office expense       190.29         6016 · Postage       352.97         6018 · Officer Stipend       9,000.00         6020 · Taxes & fees       60.00         6030 · Bank charges       532.81         6040 · CC Discount Fees       1,151.64         6050 · Lease, CC Machine	5201 · Evt site/setup	3,923.66
5204 · Evt sales exp       200.00         5206 · Evt food       9,590.99         5207 · Evt supplies       1,715.66         Total 5200 · Event expense       23,770.44         5300 · Ed/Training       306 · Ed. Event Demonstrator       2,515.00         5305 · Misc. Ed. Expense       2,000.00         5303 · Instructor training       175.00         5300 · Ed/Training - Other       900.00         Total 5300 · Ed/Training       5,590.00         5400 · Scholarships and Grants       7,000.00         Total 5400 · Scholarships and Grants       7,000.00         Total 5400 · Scholarships and Grants       7,000.00         5800 · Safety, Ed/Training       328.07         6000 · Admin       328.07         6015 · Secretary's Expense       476.94         6010 · Bookkeeping Expense       399.90         6011 · Tax Preparation       574.00         6012 · Board meetings/travel       1,992.74         6014 · Office expense       190.29         6016 · Postage       352.97         6018 · Officer Stipend       9,000.00         6020 · Taxes & fees       60.00         6030 · Bank charges       532.81         6040 · CC Discount Fees       1,151.64         6050 · Lease, CC Mach	5202 · Evt demos	7,104.01
5206 · Evt food       9,590.99         5207 · Evt supplies       1,715.66         Total 5200 · Event expense       23,770.44         5300 · Ed/Training       2,515.00         5305 · Misc. Ed. Expense       2,000.00         5303 · Instructor training       175.00         5300 · Ed/Training - Other       900.00         Total 5300 · Ed/Training       5,590.00         5400 · Scholarships and Grants       7,000.00         Total 5400 · Scholarships and Grants       7,000.00         5800 · Safety, Ed/Training       328.07         6000 · Admin       476.94         6015 · Secretary's Expense       476.94         6010 · Bookkeeping Expense       399.90         6011 · Tax Preparation       574.00         6012 · Board meetings/travel       1,992.74         6014 · Office expense       190.29         6016 · Postage       352.97         6018 · Officer Stipend       9,000.00         6020 · Taxes & fees       60.00         6030 · Bank charges       532.81         6040 · CC Discount Fees       1,151.64         6050 · Lease, CC Machine       950.48         6060 · Membership       2,720.00         Total Expense       194,135.54         Net Or	5203 · Evt lodging	1,236.12
5207 · Evt supplies       1,715.66         Total 5200 · Event expense       23,770.44         5300 · Ed/Training       2,515.00         5305 · Misc. Ed. Expense       2,000.00         5303 · Instructor training       175.00         5300 · Ed/Training - Other       900.00         Total 5300 · Ed/Training       5,590.00         5400 · Scholarships and Grants       7,000.00         5405 · Grants       7,000.00         Total 5400 · Scholarships and Grants       7,000.00         5800 · Safety, Ed/Training       328.07         6000 · Admin       328.07         6010 · Bookkeeping Expense       476.94         6010 · Bookkeeping Expense       399.90         6011 · Tax Preparation       574.00         6012 · Board meetings/travel       1,992.74         6014 · Office expense       190.29         6016 · Postage       352.97         6018 · Officer Stipend       9,000.00         6020 · Taxes & fees       60.00         6030 · Bank charges       532.81         6040 · CC Discount Fees       1,151.64         6050 · Lease, CC Machine       950.48         6060 · Membership       2,720.00         Total Expense       194,135.54         Net Ordi	5204 · Evt sales exp	200.00
Total 5200 · Event expense       23,770.44         5300 · Ed/Training       2,515.00         5305 · Misc. Ed. Expense       2,000.00         5303 · Instructor training       175.00         5300 · Ed/Training - Other       900.00         Total 5300 · Ed/Training       5,590.00         5400 · Scholarships and Grants       7,000.00         5405 · Grants       7,000.00         Total 5400 · Scholarships and Grants       7,000.00         5800 · Safety, Ed/Training       328.07         6000 · Admin       6015 · Secretary's Expense       476.94         6010 · Bookkeeping Expense       399.90         6011 · Tax Preparation       574.00         6012 · Board meetings/travel       1,992.74         6014 · Office expense       190.29         6016 · Postage       352.97         6018 · Officer Stipend       9,000.00         6020 · Taxes & fees       60.00         6030 · Bank charges       532.81         6040 · CC Discount Fees       1,151.64         6050 · Lease, CC Machine       950.48         6060 · Membership       2,720.00         Total Expense       194,135.54         Net Ordinary Income       -43,852.01	5206 · Evt food	9,590.99
5300 · Ed/Training       2,515.00         5306 · Ed. Event Demonstrator       2,515.00         5305 · Misc. Ed. Expense       2,000.00         5303 · Instructor training       175.00         5300 · Ed/Training - Other       900.00         Total 5300 · Ed/Training       5,590.00         5400 · Scholarships and Grants       7,000.00         Total 5400 · Scholarships and Grants       7,000.00         5800 · Safety, Ed/Training       328.07         6000 · Admin       6015 · Secretary's Expense       476.94         6010 · Bookkeeping Expense       399.90         6011 · Tax Preparation       574.00         6012 · Board meetings/travel       1,992.74         6014 · Office expense       190.29         6016 · Postage       352.97         6018 · Officer Stipend       9,000.00         6020 · Taxes & fees       60.00         6030 · Bank charges       532.81         6040 · CC Discount Fees       1,151.64         6050 · Lease, CC Machine       950.48         6060 · Membership       2,720.00         Total 6000 · Admin       18,401.77         6100 · Ins       2,702.00         Total Expense       194,135.54         Net Ordinary Income       -43,852.01	5207 · Evt supplies	1,715.66
5306 · Ed. Event Demonstrator       2,515.00         5305 · Misc. Ed. Expense       2,000.00         5303 · Instructor training       175.00         5300 · Ed/Training - Other       900.00         Total 5300 · Ed/Training       5,590.00         5400 · Scholarships and Grants       7,000.00         5405 · Grants       7,000.00         Total 5400 · Scholarships and Grants       7,000.00         5800 · Safety, Ed/Training       328.07         6000 · Admin       328.07         6010 · Bookkeeping Expense       476.94         6010 · Bookkeeping Expense       399.90         6011 · Tax Preparation       574.00         6012 · Board meetings/travel       1,992.74         6014 · Office expense       190.29         6016 · Postage       352.97         6018 · Officer Stipend       9,000.00         6020 · Taxes & fees       60.00         6030 · Bank charges       532.81         6040 · CC Discount Fees       1,151.64         6050 · Lease, CC Machine       950.48         6060 · Membership       2,720.00         Total 6000 · Admin       18,401.77         6100 · Ins       2,702.00         Total Expense       194,135.54         Net Ordinary I	Total 5200 · Event expense	23,770.44
5305 · Misc. Ed. Expense       2,000.00         5303 · Instructor training       175.00         5300 · Ed/Training - Other       900.00         Total 5300 · Ed/Training       5,590.00         5400 · Scholarships and Grants       7,000.00         Total 5400 · Scholarships and Grants       7,000.00         5800 · Safety, Ed/Training       328.07         6000 · Admin       476.94         6010 · Bookkeeping Expense       476.94         6010 · Bookkeeping Expense       399.90         6011 · Tax Preparation       574.00         6012 · Board meetings/travel       1,992.74         6014 · Office expense       190.29         6016 · Postage       352.97         6018 · Officer Stipend       9,000.00         6020 · Taxes & fees       60.00         6030 · Bank charges       532.81         6040 · CC Discount Fees       1,151.64         6050 · Lease, CC Machine       950.48         6060 · Membership       2,720.00         Total 6000 · Admin       18,401.77         6100 · Ins       2,702.00         Total Expense       194,135.54         Net Ordinary Income       -43,852.01	5300 · Ed/Training	
5303 · Instructor training       175.00         5300 · Ed/Training - Other       900.00         Total 5300 · Ed/Training       5,590.00         5400 · Scholarships and Grants       7,000.00         5405 · Grants       7,000.00         Total 5400 · Scholarships and Grants       7,000.00         5800 · Safety, Ed/Training       328.07         6000 · Admin       6015 · Secretary's Expense       476.94         6010 · Bookkeeping Expense       399.90         6011 · Tax Preparation       574.00         6012 · Board meetings/travel       1,992.74         6014 · Office expense       190.29         6016 · Postage       352.97         6018 · Officer Stipend       9,000.00         6020 · Taxes & fees       60.00         6030 · Bank charges       532.81         6040 · CC Discount Fees       1,151.64         6050 · Lease, CC Machine       950.48         6060 · Membership       2,720.00         Total 6000 · Admin       18,401.77         6100 · Ins       2,702.00         Total Expense       194,135.54         Net Ordinary Income       -43,852.01	5306 · Ed. Event Demonstrator	2,515.00
5300 · Ed/Training - Other       900.00         Total 5300 · Ed/Training       5,590.00         5400 · Scholarships and Grants       7,000.00         5405 · Grants       7,000.00         Total 5400 · Scholarships and Grants       7,000.00         5800 · Safety, Ed/Training       328.07         6000 · Admin       476.94         6015 · Secretary's Expense       476.94         6010 · Bookkeeping Expense       399.90         6011 · Tax Preparation       574.00         6012 · Board meetings/travel       1,992.74         6014 · Office expense       190.29         6016 · Postage       352.97         6018 · Officer Stipend       9,000.00         6020 · Taxes & fees       60.00         6030 · Bank charges       532.81         6040 · CC Discount Fees       1,151.64         6050 · Lease, CC Machine       950.48         6060 · Membership       2,720.00         Total 6000 · Admin       18,401.77         6100 · Ins       2,702.00         Total Expense       194,135.54         Net Ordinary Income       -43,852.01	5305 · Misc. Ed. Expense	2,000.00
Total 5300 · Ed/Training       5,590.00         5400 · Scholarships and Grants       7,000.00         Total 5400 · Scholarships and Grants       7,000.00         5800 · Safety, Ed/Training       328.07         6000 · Admin       6015 · Secretary's Expense       476.94         6010 · Bookkeeping Expense       399.90         6011 · Tax Preparation       574.00         6012 · Board meetings/travel       1,992.74         6014 · Office expense       190.29         6016 · Postage       352.97         6018 · Officer Stipend       9,000.00         6020 · Taxes & fees       60.00         6030 · Bank charges       532.81         6040 · CC Discount Fees       1,151.64         6050 · Lease, CC Machine       950.48         6060 · Membership       2,720.00         Total 6000 · Admin       18,401.77         6100 · Ins       2,702.00         Total Expense       194,135.54         Net Ordinary Income       -43,852.01	5303 · Instructor training	175.00
5400 · Scholarships and Grants       7,000.00         Total 5400 · Scholarships and Grants       7,000.00         5800 · Safety, Ed/Training       328.07         6000 · Admin       476.94         6010 · Bookkeeping Expense       476.94         6010 · Bookkeeping Expense       399.90         6011 · Tax Preparation       574.00         6012 · Board meetings/travel       1,992.74         6014 · Office expense       190.29         6016 · Postage       352.97         6018 · Officer Stipend       9,000.00         6020 · Taxes & fees       60.00         6030 · Bank charges       532.81         6040 · CC Discount Fees       1,151.64         6050 · Lease, CC Machine       950.48         6060 · Membership       2,720.00         Total 6000 · Admin       18,401.77         6100 · Ins       2,702.00         Total Expense       194,135.54         Net Ordinary Income       -43,852.01	5300 · Ed/Training - Other	900.00
5405 · Grants       7,000.00         Total 5400 · Scholarships and Grants       7,000.00         5800 · Safety, Ed/Training       328.07         6000 · Admin       476.94         6015 · Secretary's Expense       476.94         6010 · Bookkeeping Expense       399.90         6011 · Tax Preparation       574.00         6012 · Board meetings/travel       1,992.74         6014 · Office expense       190.29         6016 · Postage       352.97         6018 · Officer Stipend       9,000.00         6020 · Taxes & fees       60.00         6030 · Bank charges       532.81         6040 · CC Discount Fees       1,151.64         6050 · Lease, CC Machine       950.48         6060 · Membership       2,720.00         Total 6000 · Admin       18,401.77         6100 · Ins       2,702.00         Total Expense       194,135.54         Net Ordinary Income       -43,852.01	Total 5300 · Ed/Training	5,590.00
Total 5400 · Scholarships and Grants       7,000.00         5800 · Safety, Ed/Training       328.07         6000 · Admin       476.94         6015 · Secretary's Expense       476.94         6010 · Bookkeeping Expense       399.90         6011 · Tax Preparation       574.00         6012 · Board meetings/travel       1,992.74         6014 · Office expense       190.29         6016 · Postage       352.97         6018 · Officer Stipend       9,000.00         6020 · Taxes & fees       60.00         6030 · Bank charges       532.81         6040 · CC Discount Fees       1,151.64         6050 · Lease, CC Machine       950.48         6060 · Membership       2,720.00         Total 6000 · Admin       18,401.77         6100 · Ins       2,702.00         Total Expense       194,135.54         Net Ordinary Income       -43,852.01	5400 · Scholarships and Grants	
5800 · Safety, Ed/Training       328.07         6000 · Admin       328.07         6015 · Secretary's Expense       476.94         6010 · Bookkeeping Expense       399.90         6011 · Tax Preparation       574.00         6012 · Board meetings/travel       1,992.74         6014 · Office expense       190.29         6016 · Postage       352.97         6018 · Officer Stipend       9,000.00         6020 · Taxes & fees       60.00         6030 · Bank charges       532.81         6040 · CC Discount Fees       1,151.64         6050 · Lease, CC Machine       950.48         6060 · Membership       2,720.00         Total 6000 · Admin       18,401.77         6100 · Ins       2,702.00         Total Expense       194,135.54         Net Ordinary Income       -43,852.01	5405 · Grants	7,000.00
6000 · Admin       6015 · Secretary's Expense       476.94         6010 · Bookkeeping Expense       399.90         6011 · Tax Preparation       574.00         6012 · Board meetings/travel       1,992.74         6014 · Office expense       190.29         6016 · Postage       352.97         6018 · Officer Stipend       9,000.00         6020 · Taxes & fees       60.00         6030 · Bank charges       532.81         6040 · CC Discount Fees       1,151.64         6050 · Lease, CC Machine       950.48         6060 · Membership       2,720.00         Total 6000 · Admin       18,401.77         6100 · Ins       2,702.00         Total Expense       194,135.54         Net Ordinary Income       -43,852.01	Total 5400 · Scholarships and Grants	7,000.00
6015 · Secretary's Expense       476.94         6010 · Bookkeeping Expense       399.90         6011 · Tax Preparation       574.00         6012 · Board meetings/travel       1,992.74         6014 · Office expense       190.29         6016 · Postage       352.97         6018 · Officer Stipend       9,000.00         6020 · Taxes & fees       60.00         6030 · Bank charges       532.81         6040 · CC Discount Fees       1,151.64         6050 · Lease, CC Machine       950.48         6060 · Membership       2,720.00         Total 6000 · Admin       18,401.77         6100 · Ins       2,702.00         Total Expense       194,135.54         Net Ordinary Income       -43,852.01	5800 · Safety, Ed/Training	328.07
6010 · Bookkeeping Expense       399.90         6011 · Tax Preparation       574.00         6012 · Board meetings/travel       1,992.74         6014 · Office expense       190.29         6016 · Postage       352.97         6018 · Officer Stipend       9,000.00         6020 · Taxes & fees       60.00         6030 · Bank charges       532.81         6040 · CC Discount Fees       1,151.64         6050 · Lease, CC Machine       950.48         6060 · Membership       2,720.00         Total 6000 · Admin       18,401.77         6100 · Ins       2,702.00         Total Expense       194,135.54         Net Ordinary Income       -43,852.01	6000 · Admin	
6011 · Tax Preparation       574.00         6012 · Board meetings/travel       1,992.74         6014 · Office expense       190.29         6016 · Postage       352.97         6018 · Officer Stipend       9,000.00         6020 · Taxes & fees       60.00         6030 · Bank charges       532.81         6040 · CC Discount Fees       1,151.64         6050 · Lease, CC Machine       950.48         6060 · Membership       2,720.00         Total 6000 · Admin       18,401.77         6100 · Ins       2,702.00         Total Expense       194,135.54         Net Ordinary Income       -43,852.01	6015 · Secretary's Expense	476.94
6012 · Board meetings/travel       1,992.74         6014 · Office expense       190.29         6016 · Postage       352.97         6018 · Officer Stipend       9,000.00         6020 · Taxes & fees       60.00         6030 · Bank charges       532.81         6040 · CC Discount Fees       1,151.64         6050 · Lease, CC Machine       950.48         6060 · Membership       2,720.00         Total 6000 · Admin       18,401.77         6100 · Ins       2,702.00         Total Expense       194,135.54         Net Ordinary Income       -43,852.01	6010 · Bookkeeping Expense	399.90
6014 · Office expense       190.29         6016 · Postage       352.97         6018 · Officer Stipend       9,000.00         6020 · Taxes & fees       60.00         6030 · Bank charges       532.81         6040 · CC Discount Fees       1,151.64         6050 · Lease, CC Machine       950.48         6060 · Membership       2,720.00         Total 6000 · Admin       18,401.77         6100 · Ins       2,702.00         Total Expense       194,135.54         Net Ordinary Income       -43,852.01		574.00
6016 · Postage       352.97         6018 · Officer Stipend       9,000.00         6020 · Taxes & fees       60.00         6030 · Bank charges       532.81         6040 · CC Discount Fees       1,151.64         6050 · Lease, CC Machine       950.48         6060 · Membership       2,720.00         Total 6000 · Admin       18,401.77         6100 · Ins       2,702.00         Total Expense       194,135.54         Net Ordinary Income       -43,852.01		1,992.74
6018 · Officer Stipend       9,000.00         6020 · Taxes & fees       60.00         6030 · Bank charges       532.81         6040 · CC Discount Fees       1,151.64         6050 · Lease, CC Machine       950.48         6060 · Membership       2,720.00         Total 6000 · Admin       18,401.77         6100 · Ins       2,702.00         Total Expense       194,135.54         Net Ordinary Income       -43,852.01	•	190.29
6020 · Taxes & fees       60.00         6030 · Bank charges       532.81         6040 · CC Discount Fees       1,151.64         6050 · Lease, CC Machine       950.48         6060 · Membership       2,720.00         Total 6000 · Admin       18,401.77         6100 · Ins       2,702.00         Total Expense       194,135.54         Net Ordinary Income       -43,852.01	5	
6030 · Bank charges       532.81         6040 · CC Discount Fees       1,151.64         6050 · Lease, CC Machine       950.48         6060 · Membership       2,720.00         Total 6000 · Admin       18,401.77         6100 · Ins       2,702.00         Total Expense       194,135.54         Net Ordinary Income       -43,852.01	•	•
6040 · CC Discount Fees       1,151.64         6050 · Lease, CC Machine       950.48         6060 · Membership       2,720.00         Total 6000 · Admin       18,401.77         6100 · Ins       2,702.00         Total Expense       194,135.54         Net Ordinary Income       -43,852.01		
6050 · Lease, CC Machine       950.48         6060 · Membership       2,720.00         Total 6000 · Admin       18,401.77         6100 · Ins       2,702.00         Total Expense       194,135.54         Net Ordinary Income       -43,852.01		
6060 · Membership       2,720.00         Total 6000 · Admin       18,401.77         6100 · Ins       2,702.00         Total Expense       194,135.54         Net Ordinary Income       -43,852.01		•
Total 6000 · Admin       18,401.77         6100 · Ins       2,702.00         Total Expense       194,135.54         Net Ordinary Income       -43,852.01	·	
6100 · Ins       2,702.00         Total Expense       194,135.54         Net Ordinary Income       -43,852.01	·	
Total Expense 194,135.54 Net Ordinary Income -43,852.01	Total 6000 · Admin	18,401.77
Net Ordinary Income -43,852.01	6100 · Ins	2,702.00
·	Total Expense	194,135.54
Net Income -43,852.01	Net Ordinary Income	-43,852.01
	Net Income	-43,852.01

		Apr '16 - Mar 17
		71pi 10 Wai 17
Ordina	ary Income/Expense	
	Income	
	4298 · Unrealized Gain	1,260.08
	49900 · Uncategorized Income	0.00
	4000 · Dues	72,780.00
	4100 · Conf income	
	4101 · Registration	56,298.78
	4103 · Iron in hat	2,439.00
	4104 · Auction	14,294.76
	4105 · Refund	0.00
	4106 · Merchandise Sales	8,776.40
	4110 · Misc conf revenue	409.00
	4100 · Conf income - Other	422.00
	Total 4100 · Conf income	82,639.94
	4200 · Event income	
	4201 · Evt registration	24,096.27
	4204 · Evt Iron in hat	879.00
	4207 · Evt Auction	4,365.00
	Total 4200 · Event income	29,340.27
	4299 · Bank interest	24.33
	4300 · Miscellaneous income	
_	4301 · Contributions/gifts	0.00

	Total 4300 · Miscellaneous income	0.00
To	otal Income	186,044.62
Gross	Profit	186,044.62
Ex	spense	
	5650 · Promotions	5,236.82
	66900 · Reconciliation Discrepancies	2,100.50
	6200 · Special Projects	4,175.34
	5000 · Magazine	
	5001 · Magazine office	15,700.00
	5003 · Magazine postage	729.63
	5004 · Printing	17,144.63
	5005 · Magazine Editor	3,600.00
	Total 5000 · Magazine	37,174.26
	5050 · Web Expenses	6,765.66
	5100 · Conf expense	
	5101 · Site/setup	17,846.67
	5102 · Demos	18,810.00
	5103 · Lodging	14,689.59
	5104 · Sales exp	4,344.34
	5105 · Credit card	0.00
	5106 ⋅ Food exp	8,996.92
	5107 · Supplies	6,674.56
	5108 · Misc conf exp	8,822.71
	5100 · Conf expense - Other	705.89
	Total 5100 · Conf expense	80,890.68
	5200 · Event expense	
	5201 · Evt site/setup	3,923.66
	5202 ⋅ Evt demos	7,104.01
	5203 · Evt lodging	1,236.12

	5204 · Evt sales exp	200.00
	5206 · Evt food	9,590.99
	5207 · Evt supplies	1,715.66
	Total 5200 · Event expense	23,770.44
	5300 · Ed/Training	
	5306 · Ed. Event Demonstrator	2,515.00
	5305 · Misc. Ed. Expense	1,000.00
	5303 · Instructor training	175.00
	5300 · Ed/Training - Other	0.00
	Total 5300 · Ed/Training	3,690.00
	5400 · Scholarships and Grants	
	5405 · Grants	7,000.00
	5410 · Other schools	0.00
	Total 5400 · Scholarships and Grants	7,000.00
	5500 · Library	0.00
	5800 · Safety, Ed/Training	328.07
	6000 · Admin	
	6070 · Processing Fees	0.00
	6015 · Secretary's Expense	476.94
	6010 · Bookkeeping Expense	400.00
	6011 · Tax Preparation	574.00
	6012 · Board meetings/travel	1,402.00
	6014 · Office expense	190.29
	6016 · Postage	352.97
	6018 · Officer Stipend	10,800.00
	6020 · Taxes & fees	60.00
	6030 · Bank charges	300.00
	6040 · CC Discount Fees	1,151.64
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			6050 · Lease, CC Machine	153.38
			6060 · Membership	2,720.00
			6065 · Contributions/Donations	0.00
		То	tal 6000 · Admin	18,581.22
		61	00 · Ins	2,702.00
	Total Expense		Expense	192,414.99
	Net Ordinary Income			-6,370.37
Ne	et Income	9	-6,370.37	

#### **Thomas Owens**

From: Thomas Owens

Sent: Monday, March 21, 2016 1:53 PM

To: 'Mark Kochan'; John@McLellanBlacksmithing.com

Cc: 'herb upham'; jack@jackdasilva.com; 'Paul Boulay'; 'Dennis Dusek'; 'Toni Standteiner'; 'Kirk

McNeill'; 'Kirk McNeill'; 'Tom Owens' **Subject:** RE: Sunday April 10.

The majority of committee members have spoken. We will hold the Steering Committee meeting on April 10th, 2016 at John McLellan's Forge beginning at 8:00 am and proceed until all matters are resolved. (Lunch will be provided) If you volunteered for this committee make it a point to be there, after all, YOU did make a commitment.

Matters to be discussed:

- 1. Grant and Scholarship Process.
- A. What is the process for distribution of grants and scholarships? Will it be competitive?
- B. Who is eligible?
- C. Size of grants?
- D. Will changing create the necessity of a new application?
- E. Open discussion on other topics.
- 2. Education Program and Recordkeeping.
- A. Is curriculum adequate?
- B. Do we have a record keeping system in place?
- C. Upkeep of status?
- D. Workshops and Seminars. CBA sponsored or not. What is the criteria?
- 3. Instructor Training and Recordkeeping.
- A. Is curriculum adequate for instructors?
- B. Instructor level maintenance?
- C. Do we have a record keeping system in place?
- 4. By-Laws and the internet.
- A. ABANA is revising their By-Laws; do we need to look at this?
- B. Our By-Laws are on the website. How many officers have looked at them?
- 5. Community Exposure (Promotions)
- A. How do we market CBA more to the populace?
- B. How can we market CBA members to their communities?
- C. What about an Art Show open to the public?
- 6. Other Topics

This is just a list of things that have been discussed over the years and things that came to mind. If you have anything you would like to add let me know and will add it. In addition, if you have any documentation from your research and

you would like to distribute it prior to the meeting for other committee members to review and assist in the discussion please get that to me by April 3rd at the latest. Once resolution has been made on the topics above, we will present the results to the Board at the next Board Meeting at Ferndale.

Please Acknowledge your recent of this message to all. Thank you.

Thomas J. Owens, P.E., P.L.S.

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----Original Message-----

From: Mark Kochan [mailto:ivorytower@pixelgate.net]

Sent: Monday, March 21, 2016 11:55 AM To: John@McLellanBlacksmithing.com

Cc: 'herb upham'; Thomas Owens; jack@jackdasilva.com; 'Paul Boulay'; 'Dennis Dusek'; 'Toni Standteiner'; 'Kirk McNeill';

'Kirk McNeill'; 'Tom Owens' Subject: Re: Sunday April 10.

Hi,

Redefining the CBA, a five year plan.

I will be at John McLellens on April 10th from 8 am till we are done.

When we know, please post a list of who will be attending and their agendas.

I will be focused on redefining long term goals for CBA education, certification and equipment related to training. Mark Kochan

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Here is a proposed set of changes to the Grants and Scholarships programs emerging from discussions at the recent CBA Steering Committee meeting.

- 1) We want to be sure that the membership knows about the program and is invited to participate. This is to be done by more visibility on the web site, on social media, at membership meetings and with magazine articles. Other communication channels will be pursued as opportunities arise.
- 2) By doing so we expect to have more participation in the program. Planning for more participation while acknowledging that increased funding will not necessarily be available we plan to make the awards on a competitive basis based on merit among the applications received in time for the appropriate board meeting.
- 3) The membership needs to have reasonable expectations on timelines and feedback. Completed applications are required a month before the next board meeting.
- 4) The proposed schedule is that grant applications will be considered by the board 2 times per year during the Spring Conference and Oktoberfest board meetings.

- 5) Scholarship applications will be considered 4 times per year, at the spring and fall meetings as for grants and also during the winter and summer board phone conference meetings.
- 6) Grants are to be evaluated by considering the benefit to the members of the CBA generally. Scholarships can be evaluated on the basis of the likely degree of self-improvement of the scholarship applicant.
- 7) The Grants and Scholarship committee will work with the Treasurer to establish budgets for each of the above board meetings
- 8) Grants shall requite some sort of pay back effort. This usually includes magazine articles and demonstrations ay CBA event. In most cases, 50% of the grant will not be disbursed until the pay back effort has been completed.
- 9) Propose raising the maximum amount of a scholarship to \$800. (The \$400 amount was established many many years ago. Today a week long course at the John C Campbell Folk School is over \$1000 not counting transportation but including dorm type lodging. Assisting with this type of classes was the original intent of the Scholarship program.)
- 10) CBA Board Members and Officers are not precluded from participation in these programs but the Conflict of Interest process must be scrupulously observed.
- 11) These proposed changes will result in modifications to the "Guidelines for the Bedayn-Thomson Grant Fund" and the Grants and Scholarship Committee job and procedure descriptions as posted on the website and in the organizations records.