Agenda/Minutes

CBA Board Meeting July 18, 2015

Teleconference

Board members

- 1. Herb Upham *
- 2. John McLellan *
- 3. Dave Carroll *
- 4.Shawn Lovell *
- 5. Tom Owens *
- 6. Anton Standteiner *
- 7. Francis Leidinger *
- 8. Mike Mumford
- 9. Jack da Silva
- 10. Mark Kochan *
- 11. Paul Boulay *
- 12. Andrew Pellissier
- *Indicates present

Guests:

Joe Koches

Jerry Coe

Board members not attending:

Mike Mumford

Jack Da Silva

Andrew Pellissier

AGENDA

- 1. Attendance Herb Upham
 - a. Roll: Board Members (9) Guests (2)
- 2. Approval of Agenda Herb Upham

Approved ...

- 3. Approval of Minutes Herb Upham
 - a. Approved by e-mail 31 May 2015 and posted on calsmith.org web site

4. Treasurer's Report - Tom Owens

Treasurer's Report 6-30-2015

- 1. This first quarter was not fiscally rosy. We had \$72,102.45 in revenue and \$110,990.54 in expenditures which resulted in a net loss of -\$38,888.09. Revenue was largely from dues and the deposits from Conference. Overall Balance sheet shows we have \$106,155.47 in assets.
- 2. I have tallied the Spring Conference/ Western States and although it was a success in terms of enjoyment mirth, fiscally it was marginal. The SC/WS had a record setting revenue of \$79,408.76 but an also record setting expenditure of \$74,880.75. This results in a, to date, profit of \$4,528.01. Additional revenue is expected in the return of the \$1000 deposit to the Fairgrounds (I have made several inquisitions) and lodging fees from some members in the range of around \$1000, although I don't have the exact numbers for you today on the lodging reimbursements. It was a very costly conference.
- 3. The Fred Crist Workshop at John McLellan's shop was also not well attended. We had a total of 10 attendees. Some were comp'ed for their work at the event. We did have a great time, learned a lot and have a Fred Crist sculpture to auction at either Oktoberfest or Spring Conference. Losses amounted to \$2906.21. I had such a great time and came home with a sculpture myself and have decided to donate my Treasurer's stipend for this quarter.

Thomas J. Owens

Treasurer

Committee Reports:

- 1. Spring Conference 2015 wrap-up Kirk McNeil
- 2. O'fest 2015
- 3. Should be able to use the same layout as last year, and the year before. Need to change the dates to October 2,3,4. Plus info on late registration to September 28. Should have the same fee. Program will have John Winer as demonstrator and Mark Kochan's education team providing workshop demonstrations. Dennis Dusek help line up John Winer from Tennessee, his web site is laughingcrowforge.net. I'll email him at john@laughingcrowforge.net to see if can send us an article.
- 4. Spring Conference 2016 Joe Koches

Committees set-up, pictures of fair grounds to go on Old Guy's web site ... Public on Saturday as Last time ... public buyers will be invited ... T-shirt sales very successful ... equipment needed ... Local housing 14 rooms reserved for staff and demonstrators, people are already reserving rooms in Ferndale Joe will arrange additional rooms. Food CC Market will cater again ... Joe K.

- 5. Membership Currently CBA has 757 members
- 6. Promotions Bob Jensen

No report

7. Magazine Editor - Mike Mumford

Editor Inputs for CBA July 2015 board meeting

1. **General:** Things are moving along pretty much on a normal pace.

From last meeting: Calendars were printed and mailed, and a few sold at Spring Conference.

As previously stated, I've been working with Julia on the new website. Next item to work is the Forum - needs a decision as to whether to go member-only or open-to-all.

An idea that was previously discussed is still in ferment: making up a CBA picture CD featuring gallery and other images for each year. When I get to it, I'll get a task/cost proposal together.

- 2. **Status**: Closing date for the Sept-Oct magazine is July 20. There's plenty of material, but I'm beginning to run a bit short on how-to articles.
- 3. **Operations**: As always, I'm searching for more home-grown articles. (Every newsletter editor has this problem). Kindly help push people to create articles for us.

PLEASE: as always, do not assume that I hear about an event, class, or happening. I would much rather be told about something by many people than not know about it.

- 4. Statistics: Average number printed from May-June 2014 to Mar-Apr 2015 was 852.
- 5. Article reprints: As of today, we have had 5 articles reprinted in 2015 in other newsletters.
- 6. <u>Editor exchange:</u> Slowly we are converting the Editor's Exchanges over to pdf exchange. This makes it nearly free to exchange info. If you are interested in seeing other organization's newsletters, let me know.
- 8. Magazine Content
- 8a. Instructor articles

Need to stay on top of this.

8b. My challenge to the board continues: help me find articles!

This doesn't mean you have to write: help me find writers/articles Please respond with a tip for "I thought everybody already knew this."

Do you know of a special demo, event, etc: let me know so that we can make arrangements to cover

Respectfully Submitted, Mike Mumford Editor, California Blacksmith Magazine

8. Web Site Update: Mike, Tom & Herb

New site is converted site to Calsmith domain name

July 18, 2015 board meeting minutes approved Aug 25 by e-mail vote.

Forum discussion Public or membership only ... we are going with the members only Contacts ... e-mail addresses are text only to keep spam levels down

9. Library – Alan Drew

No report ... Norm Larson's boxes of books being received by Alan for Library or sale ... Alan's travel expense to be covered by CBA

 Grants - Daniel Dole Kirk McNeill No report

11. Education – Mark Kochan

On track Wants to get back to `08/012 level of activity state wide focusing on beginning students ... working on trailer idea ... wants safety officers in workshop area to keep all safe ... Mark will work with Dave N. to see if there is budget available for education demonstration at O'fest ... WWorld will have instructor training added

Roberto Giordani workshop at Bondi's 12 participants, 1 observer added by Herb

12. Election Committee – John McLellan Paul Boulay

Action: Paul will send Herb text to e-mail to membership asking for nominations

13. Safety Committee - Georg O'Gorman, Jack da Silva No report

14. Policies and Procedures - John McLellan No new

Old Business:

- 1. Tom Owens: Antique Gas and Steam Museum: new blacksmithing class area, looking for funding donations. Tom to send info our ... **review at SC 2015** ... **Dave Carrol Update** ... building update and folder on project passed out. Discussion followed ... July update: CBA role ... Motion to give Parkinson ring sculpture to AGSM for their use \$\$() ... **U Approved**
- 2. (Stipend) budget increase for education chair \$3600/year additionally \$1200 each for N/C/S (\$7200 total per year) may be split between more than one person **U Approved**

3.

New Business:

1. Jerry Coe, conference in Argentina ... About 43 members in B.A. ... trip for 25 people are open ... Jerry has all details arranged ... including 3 day demo period which is open to public. Blacksmithing has vanished in Argentina ... US Ambassador is very supportive ... request: donation of funds for 2 demonstrators and send "young people" \$2700 per person. Tools, security container ... Tom ... special project donations for Argentina would allow donations to be designated ... Action: Jerry to send details to Herb/Tom for distribution to CBA BoD ... e-mail vote to follow Tom's recommendation

2.

Correspondence:

None ...

Comments and questions:

None ...

Adjourned: 3:33 pm

4th Quarter P&L

| | Apr - Jun 15 |
|----------------------------|--------------|
| Ordinary Income/Expense | |
| Income | |
| 4000 · Dues | 11,555.77 |
| 4100 · Conf income | |
| 4101 · Registration | 36,028.33 |
| 4103 · Iron in hat | 2,439.00 |
| 4104 · Auction | 14,294.76 |
| 4105 · Refund | -782.00 |
| 4106 · Merchandise Sales | 5,460.00 |
| 4100 · Conf income - Other | 422.00 |
| Total 4100 · Conf income | 57,862.09 |
| 4200 · Event income | |
| 4201 · Evt registration | 2,110.42 |
| Total 4200 · Event income | 2,110.42 |
| 4299 · Bank interest | 574.17 |
| Total Income | 72,102.45 |
| Gross Profit | 72,102.45 |
| Expense | • |
| 5650 Promotions | 4,324.32 |
| 5000 · Magazine | |
| 5001 · Magazine office | 4,680.00 |
| 5003 · Magazine postage | 481.41 |
| 5004 · Printing | 4,450.24 |
| 5005 · Magazine Editor | 900.00 |
| Total 5000 · Magazine | 10,511.65 |
| 5050 · Web Expenses | 3,158.10 |
| 5100 · Conf expense | |
| 5101 · Site/setup | 16,062.02 |
| 5102 · Demos | 18,810.00 |
| 5103 · Lodging | 14,689.59 |
| 5104 · Sales exp | 1,209.09 |
| 5106 · Food exp | 8,996.92 |
| 5107 · Supplies | 6,624.58 |

| 5108 · Misc conf exp | 7,947.11 |
|--------------------------------|------------|
| Total 5100 · Conf expense | 74,339.31 |
| 5200 · Event expense | |
| 5201 · Evt site/setup | 594.00 |
| 5202 · Evt demos | 2,274.31 |
| 5203 · Evt lodging | 1,236.12 |
| 5206 · Evt food | 786.05 |
| 5207 · Evt supplies | 216.67 |
| Total 5200 · Event expense | 5,107.15 |
| 5400 · Scholarships and Grants | |
| 5405 · Grants | 7,000.00 |
| Total 5400 · Scholarships and | |
| Grants | 7,000.00 |
| 5800 · Safety, Ed/Training | 328.07 |
| 6000 · Admin | |
| 6015 · Secretary's Expense | 14.07 |
| 6010 · Bookkeeping Expense | 399.90 |
| 6012 · Board meetings/travel | 466.00 |
| 6014 · Office expense | 120.36 |
| 6016 · Postage | 135.54 |
| 6018 · Officer Stipend | 1,800.00 |
| 6030 · Bank charges | 179.50 |
| 6040 · CC Discount Fees | 476.50 |
| 6050 Lease, CC Machine | 230.07 |
| 6060 · Membership | 2,400.00 |
| Total 6000 · Admin | 6,221.94 |
| Total Expense | 110,990.54 |
| Net Ordinary Income | -38,888.09 |
| Net Income | -38,888.09 |

Income report

July 13, 2015

January 01, 2015 to June 30, 2015

Events, Membership, Donations, Manual invoices

All invoices



| | Total | <u>Jan - 2015</u> | Feb - 2015 | <u>Mar - 2015</u> | <u>Apr - 2015</u> | <u>May - 2015</u> |
|----------------------------------|------------|-------------------|-------------------------|----------------------|-------------------|-------------------|
| <u>Summary</u> | | | | | | |
| Events | 62,460.00 | 1,137.00 | 4,770.00 | 34,541.00 | 19,562.00 | 700.00 |
| Membership | 53,740.00 | 250.00 | 1,570.00 | 44,245.00 | 5,745.00 | 885.00 |
| Grand Total | 116,200.00 | 1,387.00 | 6,340.00 | 78,786.00 | 25,307.00 | 1,585.00 |
| | | | | | | + + |
| | Total | Jan - 2015 F | Feb - 2015 M | <u>1ar - 2015</u> Ap | pr - 2015 Ma | lay - 2015 Jun |
| <u>Events</u> | | | | | | |
| SPRING CONFERENCE - CBA Event | 59,760.00 | 1,137.00 4 | 4,770.00 34 | 4,541.00 19 | 9,312.00 | |
| Frederic Crist Workshop | 950.00 | | | 25 | 50.00 70 | 00.00 |
| Roberto Giordani Workshop | 1,750.00 | | | | | 1,7 |
| Total | 62,460.00 | 1,137.00 4 | 4,770.00 3 ⁴ | 34,541.00 1 9 | 9,562.00 70 | 00.00 1,7 |

July 18, 2015 board meeting minutes approved Aug 25 by e-mail vote.

| | 1 | Total | Jan - 2015 | Feb - 2015 | Mar - 2015 | Apr - 2015 | May |
|------------|---------------|-----------|------------|------------|------------|------------|-----------|
| | | | 2000 | | | | |
| Membership | | | | | | | |
| Individual | New | 5,775.00 | | 165.00 | 1,375.00 | 2,970.00 | 495 |
| | Renewals | 27,610.00 | 55.00 | 935.00 | 26,510.00 | 110.00 | |
| | Total | 33,385.00 | 55.00 | 1,100.00 | 27,885.00 | 3,080.00 | 495 |
| Family | New | 2,990.00 | | 130.00 | 1,235.00 | 1,235.00 | 260 |
| | Renewals | 11,505.00 | 130.00 | 65.00 | 11,050.00 | 260.00 | |
| | Level changes | 390.00 | | 130.00 | 130.00 | 130.00 | |
| | Total | 14,885.00 | 130.00 | 325.00 | 12,415.00 | 1,625.00 | 260 |
| Event Only | New | 660.00 | | 15.00 | 240.00 | 390.00 | \dagger |
| Membership | Total | 660.00 | | 15.00 | 240.00 | 390.00 | ++ |
| Business | New | 1,365.00 | | 65.00 | 390.00 | 650.00 | 130 |
| | Renewals | 3,445.00 | 65.00 | 65.00 | 3,315.00 | | 1 |
| | Total | 4,810.00 | 65.00 | 130.00 | 3,705.00 | 650.00 | 130 |
| Гotal | | 53,740.00 | 250.00 | 1,570.00 | 44,245.00 | 5,745.00 | 88 |

Balance Sheet

| | Jul 13, 15 |
|---|------------|
| ASSETS | |
| Current Assets | |
| Checking/Savings | |
| 1170 · Edward Jones Asset Acct. | 50,556.00 |
| 1000 · Checking | |
| New Merchant Acct. | 21.02 |
| 1005 · Main Checking 2865 | -1,717.29 |
| 1035 · Library Acct 8622 | -114.64 |
| 1050 · Sect. Acct 6404 | 608.30 |
| 1000 · Checking - Other | 1,464.45 |
| Total 1000 · Checking | 261.84 |
| 1 1 40 2045 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | |

| 1100 · Savings | |
|----------------------------------|------------|
| 1151 · CD #2 savings | 14,018.17 |
| 1106 · Toomey Memorial | 19,013.88 |
| 1115 · Bedayn Thomson | 6,645.63 |
| 1105 · Savings 0334 | 15,659.95 |
| Total 1100 · Savings | 55,337.63 |
| Total Checking/Savings | 106,155.47 |
| Total Current Assets | 106,155.47 |
| TOTAL ASSETS | 106,155.47 |
| LIABILITIES & EQUITY | · |
| Liabilities | |
| Current Liabilities | |
| Accounts Payable | |
| 20000 · Accounts Payable | -20.80 |
| Total Accounts Payable | -20.80 |
| Total Current Liabilities | -20.80 |
| Total Liabilities | -20.80 |
| Equity | |
| 3000 · Opening Bal Equity | 8,487.23 |
| 3100 · Funds | |
| 3120 · Grant Fund | 40,736.80 |
| 3160 · Memorial, Toomey | 4,500.00 |
| 3180 · Bedayn Thomson Grant Fund | 500.00 |
| 3200 · Operating Budget | 71,250.00 |
| Total 3100 · Funds | 116,986.80 |
| 3300 · Allocated Funds | 112,986.80 |
| 3900 · Funds Balance | 138,055.49 |
| Net Income | -44,366.45 |
| Total Equity | 106,176.27 |
| TOTAL LIABILITIES & EQUITY | 106,155.47 |

Spring Conf 2015

| | 2015 Spring Conference | TOTAL |
|-------------------------|------------------------|-----------|
| Ordinary Income/Expense | | |
| Income | | |
| 4100 · Conf income | | |
| 4101 · Registration | 59,760.00 | 59,760.00 |

| 4103 · Iron in hat | 2,439.00 | 2,439.00 |
|----------------------------|-----------|-----------|
| 4104 · Auction | 14,294.76 | 14,294.76 |
| 4105 · Refund | -927.00 | -927.00 |
| 4106 · Merchandise Sales | 3,420.00 | 3,420.00 |
| 4100 · Conf income - Other | 422.00 | 422.00 |
| Total 4100 · Conf income | 79,408.76 | 79,408.76 |
| Total Income | 79,408.76 | 79,408.76 |
| Gross Profit | 79,408.76 | 79,408.76 |
| Expense | | |
| 5650 · Promotions | 4,324.32 | 4,324.32 |
| 5100 · Conf expense | | |
| 5101 · Site/setup | 25,596.95 | 25,596.95 |
| 5102 · Demos | 18,810.00 | 18,810.00 |
| 5103 · Lodging | 8,831.42 | 8,831.42 |
| 5104 · Sales exp | 889.09 | 889.09 |
| 5106 · Food exp | 6,922.30 | 6,922.30 |
| 5107 · Supplies | 6,379.94 | 6,379.94 |
| 5108 · Misc conf exp | 3,056.73 | 3,056.73 |
| Total 5100 · Conf expense | 70,486.43 | 70,486.43 |
| 5200 Event expense | | |
| 5207 · Evt supplies | 70.00 | 70.00 |
| Total 5200 · Event expense | 70.00 | 70.00 |
| Total Expense | 74,880.75 | 74,880.75 |
| Net Ordinary Income | 4,528.01 | 4,528.01 |
| Net Income | 4,528.01 | 4,528.01 |
| THE THEOTHE | 1,520.01 | 1,320.01 |

| | Crist | |
|---------------------------|----------|----------|
| | Workshop | TOTAL |
| Ordinary Income/Expense | | |
| Income | | |
| 4200 · Event income | | |
| 4201 · Evt registration | 1,090.17 | 1,090.17 |
| Total 4200 · Event income | 1,090.17 | 1,090.17 |
| Total Income | 1,090.17 | 1,090.17 |
| Gross Profit | 1,090.17 | 1,090.17 |
| Expense | | |
| 5200 · Event expense | | |
| 5201 · Evt site/setup | 594.00 | 594.00 |
| 5202 · Evt demos | 2,274.31 | 2,274.31 |

| 5203 · Evt lodging | 618.06 | 618.06 |
|----------------------------|-----------|----------|
| 5206 · Evt food | 475.01 | 475.01 |
| 5207 · Evt supplies | 35.00 | 35.00 |
| Total 5200 · Event expense | 3,996.38 | 3,996.38 |
| Total Expense | 3,996.38 | 3,996.38 |
| | _ | - |
| Net Ordinary Income | -2,906.21 | 2,906.21 |
| | | - |
| Net Income | -2,906.21 | 2,906.21 |
| | | |